



THE FEDERAL REPUBLIC OF NIGERIA  
**OGUN STATE GOVERNMENT**  
OGUN STATE WATER CORPORATION

**SELECTION OF CONSULTANTS BY BENEFICIARIES OF FINANCING FROM THE  
FRENCH DEVELOPMENT AGENCY**



**REQUEST FOR EXPRESSIONS OF INTEREST**

**OGUN STATE URBAN WATER SECTOR PROJECT (OguWaSP)  
CNG 1027 01 N**



**ORGANISATIONAL TECHNICAL ASSISTANCE *FOR OGUN STATE WATER  
CORPORATION, ABEOKUTA BUSINESS UNIT UNDER THE OGUN URBAN  
WATER SUPPLY PROJECT***

Expressions of interest

The Ogun State Government *has received* financing from the French Development Agency, and intends to apply part of the funds thereof for payments under the following project: Ogun State Urban Water Supply Project.

The services include the Organizational Technical Assistance Consultant at OGWSC will be mainly concentrated on building capacity for the teams working for Abeokuta Business Unit and will work with but avoid non-specific activities at the headquarters. This assistance will seek to:

- (i) Clarify the organization (especially the organogram for Abeokuta sub-zones);
- (ii) Improve internal procedures, especially for commercial functions such as customer database management, billing and revenue collection;
- (iii) Speed the pace of the metering campaign;
- (iv) Assist in communication campaigns;
- (v) Ensure quality control in reporting and monitoring of key performance indicators; etc.

Assistance will be delivered in two phases: first phase will be a diagnosis on organization and human resources, validating key performance indicators, developing Performance Improvement Plan and a Business Plan. Second phase will be an “applicative” technical assistance mixing residential and short-term expertise, with a “change management” approach. The consultant will have access to a Special Fund for critical equipment (such as software development for billing or GIS, water bulk meters, surveys, etc.), and the contract may include performance-based incentives.

*The Implementation period shall be three (3) years.*

The *Ogun State Water Corporation* now invites consultants to indicate their interest in providing the services.

Eligibility criteria to AFD's financing are specified in sub-clause 1.3 of the "Procurement Guidelines for AFD-Financed Contracts in Foreign Countries", available online on AFD's website [www.afd.fr](http://www.afd.fr).

Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.).

If the Consultant is a Joint Venture (JV), the Expression of Interest shall include a copy of the JV Agreement entered into by all members. Alternatively, a letter of intent to execute a JV agreement in the event of a successful proposal shall be signed by all members and submitted with the Expression of Interest, together with a copy of the proposed Agreement.

The Client will prepare a short list of about six candidates to be pre-selected on the basis of the expressions of interest received to whom he will send a Request for Proposals to perform the services.

Expressions of interest must be delivered to the address below by [4weeks after publication]<sup>1</sup>.

One (1) original, four (2) copies and One (1) soft copy of Expression of Interest as well as the statement of integrity, eligibility and social and environmental responsibility must be delivered within 4 weeks from the date of this advert but not later than 9<sup>th</sup> August, 2017 by 11.30am.

Interested consultants may obtain further information as well as the statement of integrity, eligibility and social and environmental responsibility at the address below during office hours, 8.00 a.m to 3.30 p.m Mondays- Friday.

The General Manager,  
Attn: Engr. O.O. Maku [Project Coordinator]  
Ogun State Water Corporation  
Headquarters Building  
IBB Boulevard, Oke-mosan Abeokuta, Ogun State, Nigeria  
P.M.B 2074, Abeokuta, Ogun State, Nigeria  
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<sup>1</sup> The date indicated must not be earlier than three weeks from the date of publication of the request for expressions of interest